### **Global Leader in Motor Core for Electric Motors and Generators**





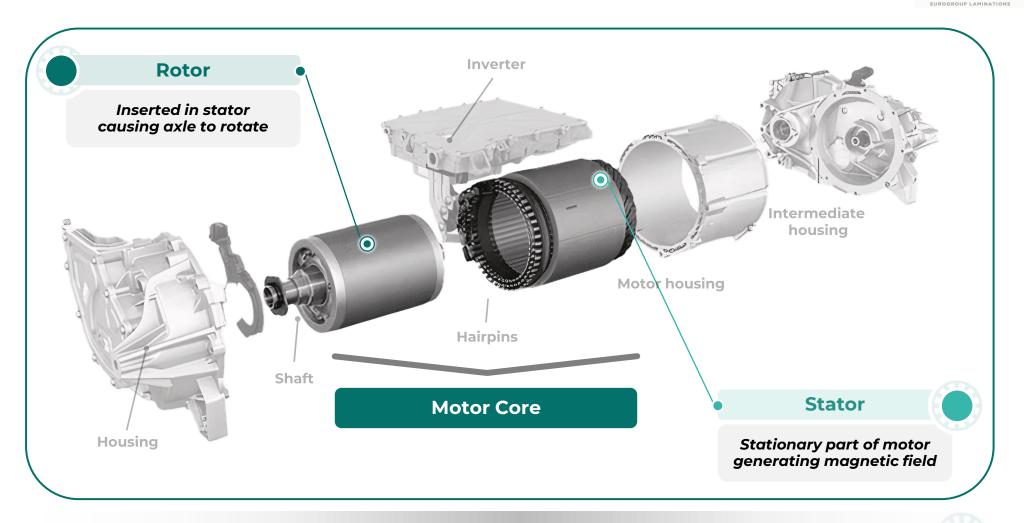
# EGLA

EUROGROUP LAMINATIONS



## Leading the EV and energy transition waves

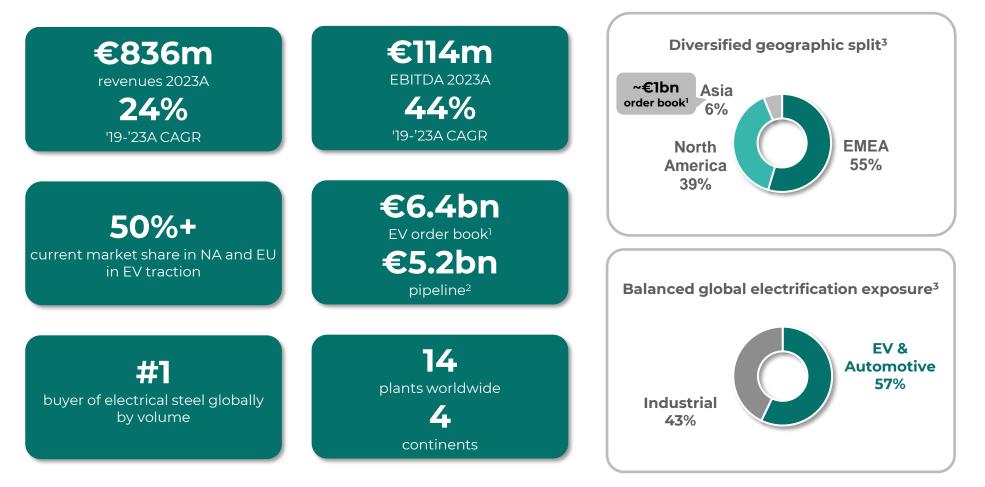
# Stators and rotors are the heart of electric motors and generators



Stator + Rotor = Electric "Motor Core" = ~15-20%<sup>1</sup> of overall cost of electric motors

# Global leader in the development and production of the Motor Core...





### Uniquely positioned for the next phase of business expansion

Source: Company information Notes: (1) Orders in place as of Feb-24 for the period 2024E-2029E (70 months rolling); (2) Refers to quotes issued in connection with potential new orders as of Feb-24 for the period 2024E-2029E (70 months rolling); (3) 2023A revenues

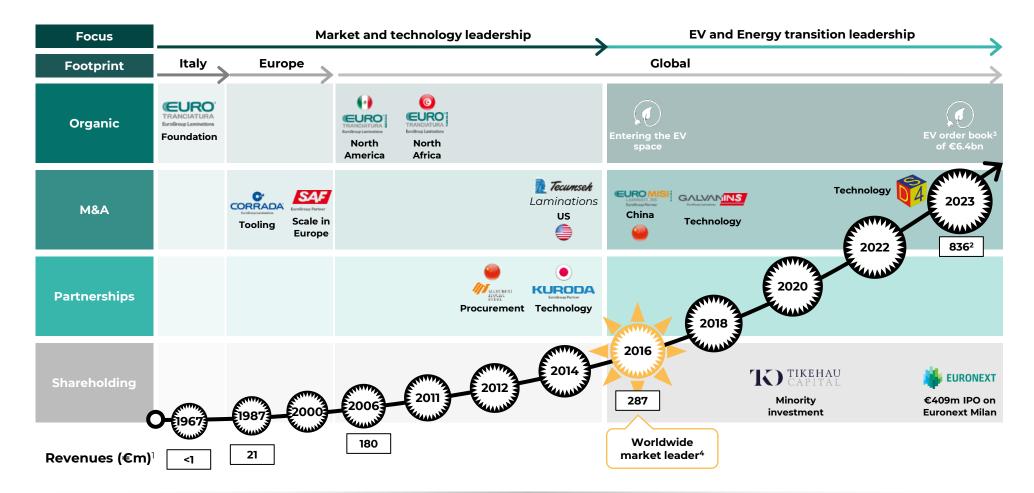


#### ...with a diverse business model catering to fast growing end markets 63% 37% in FY 2022 in FY 2022 **43**%¹ Industrial **EV & Automotive** 57%<sup>1</sup> 2 Electric (4) Starter (3) Alternator Industrial Industrial Geared 0 EV traction 51% turbo motor motor stator core **Applications** motors motors 15% **HVAC 8%** 6 Front wiper (7) (5) Window **HVAC** system motor lift motor motor Traction Power tools Industrial **Applications** Energy 7% Engine 9 Electric power 8 Pumps 5% steering motor cooling motor **HVAC** Energy Pumps Logistics 4% Non-traction 7% Home 4% 7<6 423 (9) 5 8 44% 7% (IIIIIIIIIIII) Automation Household Logistics appliances '16A-'23A CAGR<sup>2</sup> '16A-'23A CAGR<sup>2</sup> Home

Notes: (1) IFRS financial figures; referring only to 2023A revenues from the sale of stators and rotors; (2) Sale of stators and rotors as per management accounts

# 55+ years of continuous expansion accelerating on the back of the EV and energy transition waves





### Leading positioning in EV and energy transition market driving exponential growth

Notes: (1) Based on management accounts; (2) 2023A IFRS revenues; (3) Orders in place as of Feb-24 for the period 2024E-2029E (rolling 70 months); (4) Based on Jun-22 S&P Global Mobility market data

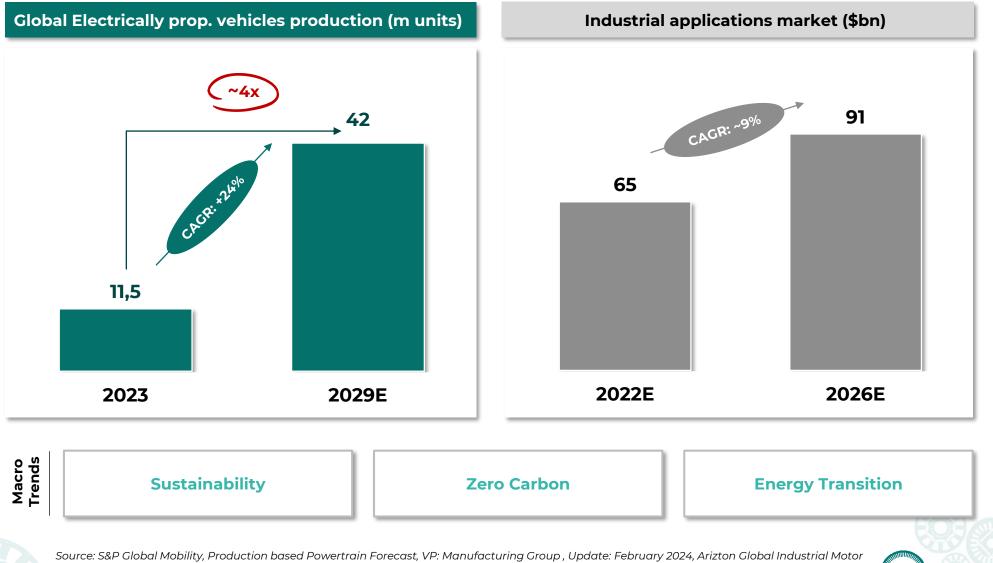
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orders as of Feb-24; (4) 2023A IFRS results

### Secular trends supporting strong growth across both EV & Automotive and Industrial

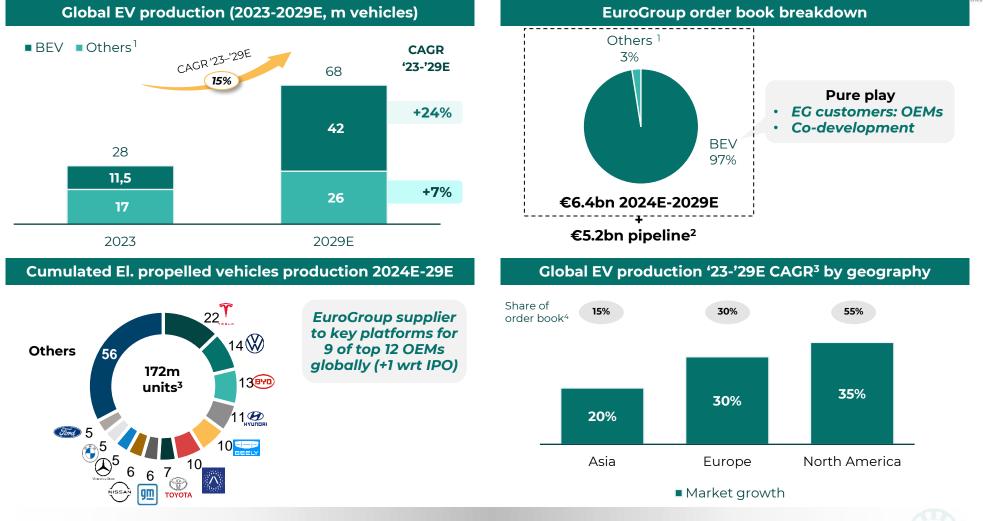




Market report

### Benefitting from increasing Electric Vehicle penetration and first mover advantage



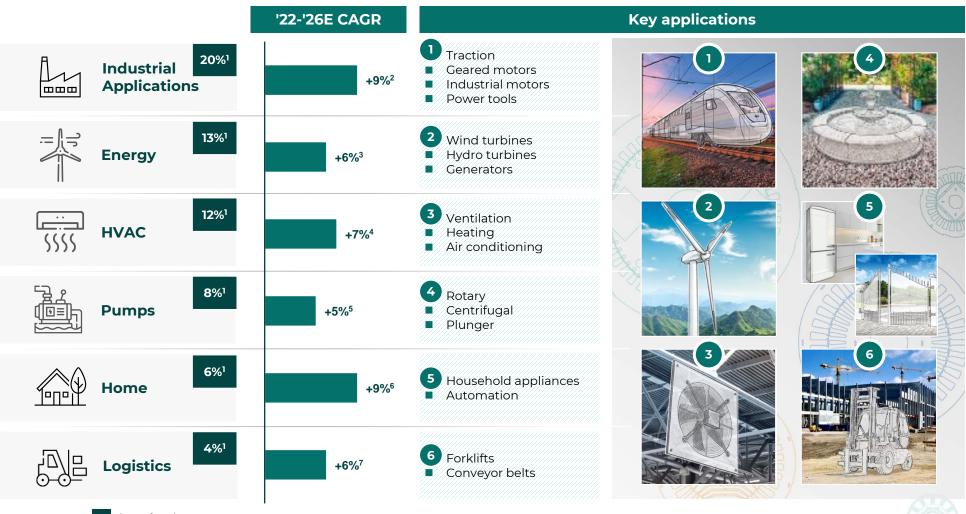


### Uniquely positioned to lead the EV transition

Source: S&P Global Mobility, Production based Powertrain Forecast, by geography, Update: February 2024 Notes: (1) Including Fuel Cell, Hybrid-Full and Hybrid-Mild technologies; (2) Refers to quotes issued in connection with potential new orders as of Oct-23; (3) In volume terms; (4) In nominal terms; (5) Figures might not sum-up due to rounding

Highly diversified Industrial end markets driven by increasing energy efficiency requirements



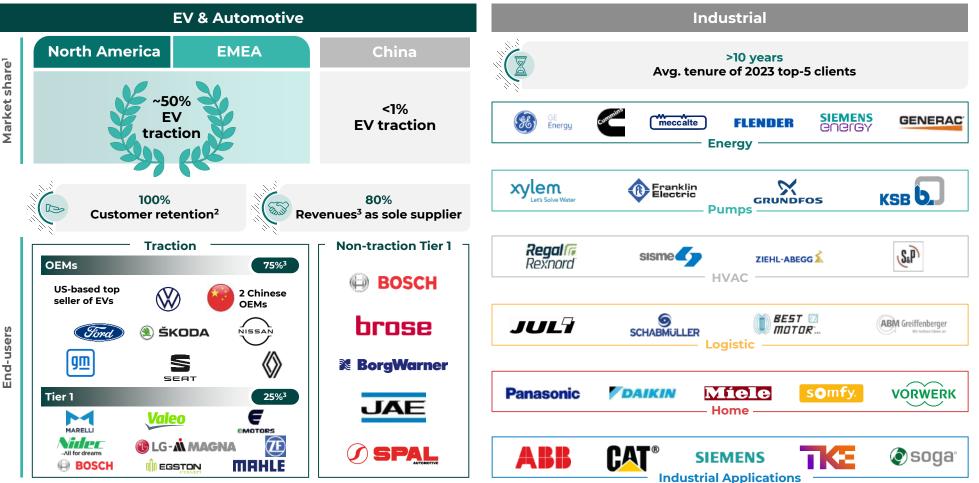


Share of total revenues

Sources: (1) Share of EuroGroup 2022A revenues; (2) Arizton | Global Industrial Motor Market 2022-2027 | Forecast & Trend | February 2022; (3) GWEC | Global Wind Report 2022; (4) Mordor | Global HVAC Equipment Market 2022-2027 | Forecast & Trend | June 2022; (5) Arizton | Pump Market 2022-2027 | Forecast & Trend | June 2022; (6) Allied | Home Automation Market 2022-2031 | Forecast & Trend | July 2022; (7) Allied | Forklift Truck Market 2022-2031 | Forecast & Trend | July 2022 Note: Wind Energy in GW, other markets in \$bn

### 2 Global market leader with long-standing relationships with EV leaders and industrial champions





#### Ability to create unique and long-lasting partnerships with customers

Source: Company information

Notes: (1) Market share in 2026, based on Jun-22 S&P Global Mobility E-Motor Forecast Data Cut report and taking into account the order book as of Feb-23; (2) Since 2019; (3) Based on order book in place as of Feb-24 for the period 2024E-2029E (rolling 70 months)

# <sup>2</sup> Only player benefitting from vertical integration and global scale with a full coverage of both end markets...



Company name	Country	Revenues (€m)¹	Additio	nal products	End-m	arket	Global presence
			Tooling	Value added phases	EV & Automotive	Industrial	
	0	851 <sup>2</sup>	$\bigcirc$	$\odot$		$\bigcirc$	$\bigcirc$
Competitor 1			$\bigcirc$	$\bigcirc$		9	$\bigcirc$
Competitor 2						$\bigcirc$	$\bigcirc$
Competitor 3	0		$\bigcirc$			9	$\bigcirc$
Competitor 4	0		$\bigcirc$			$\bigcirc$	9
Competitor 5	0		$\odot$			$\bigcirc$	9
Competitor 6	-		$\bigcirc$	$\bigcirc$		$\bigcirc$	9
Competitor 7	٩					9	9

Sources: Management estimates Notes: (1) Company information, referring only to revenues from the sale of stators and rotors for competitors; (2) 2022A IFRS revenues

## 2...with a fairly limited local competition in China



Company name	Country	Revenues (€m)	Additional products		End-market		
		<b>~€1bn</b> order book <sup>2</sup> from China	Tooling	Value added phases	EV & Automotive	Industrial	
	0	451	$\bigcirc$	$\bigcirc$		$\bigcirc$	
Competitor 1	۲			$\bigcirc$		$\bigcirc$	
Competitor 2	۲			$\bigcirc$		$\bigcirc$	
Competitor 3	۲		$\bigcirc$	$\bigcirc$		9	
Competitor 4	<b>(</b>	I				$\bigcirc$	
Competitor 5	<b>(</b>	I	$\bigcirc$			$\bigcirc$	



Our key success factors are creating sustainable competitive advantage from self-reinforcing factors: innovation, technology, process and scale





Uniquely positioned to partner with clients and create value in a distinctive way

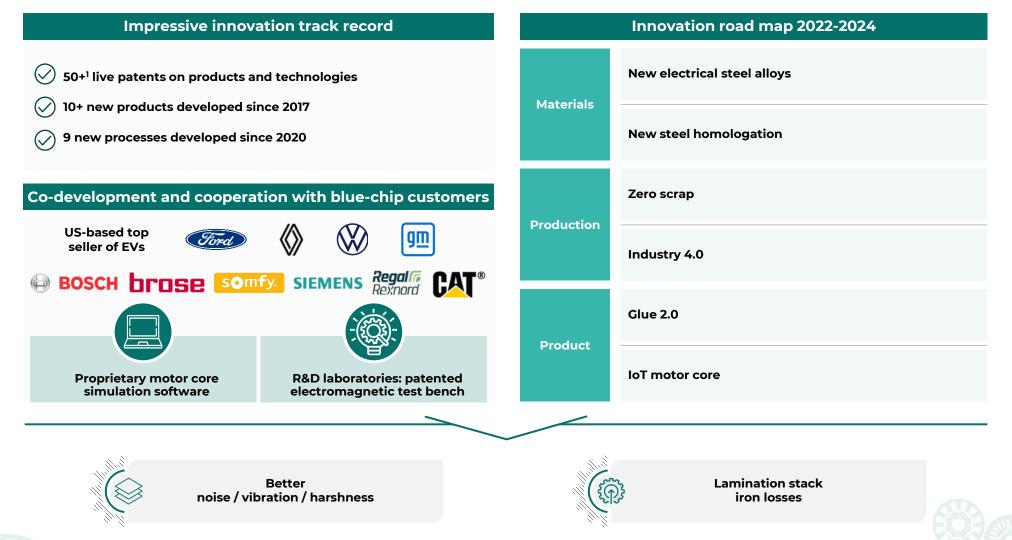
## Well identified distinguishing and success factors positioning Euro Group best to be chosen as development partner by OEMs

Notes: (1) Company estimate



## Innovation: setting the technology standards

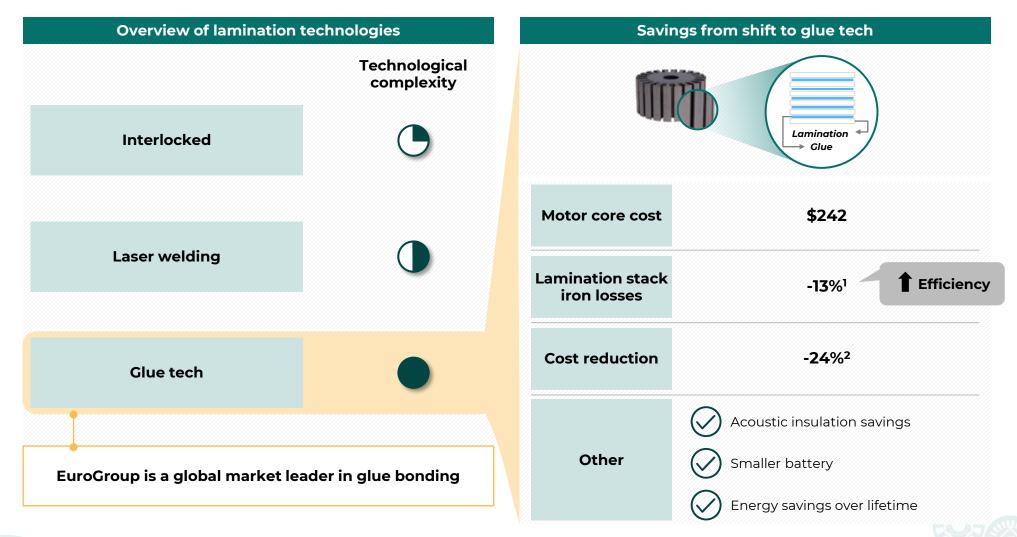




Notes: (1) Patents issued in several countries and applications

### 3 Technology: EuroGroup masters full range of Motor Core technologies with unique skill in glue bonding



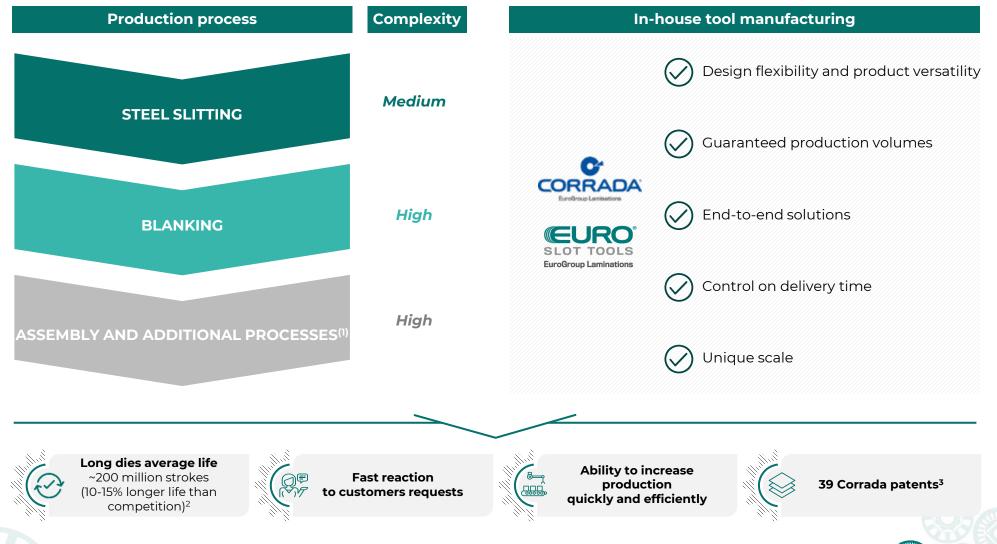


Source: Company information and estimate

Notes: (1) Glue bonding vs. standard welding under 800Hz simulation; (2) Bonding vs. welding direct cost related to EuroGroup

### Process: sustainable competitive advantage from inhouse tooling

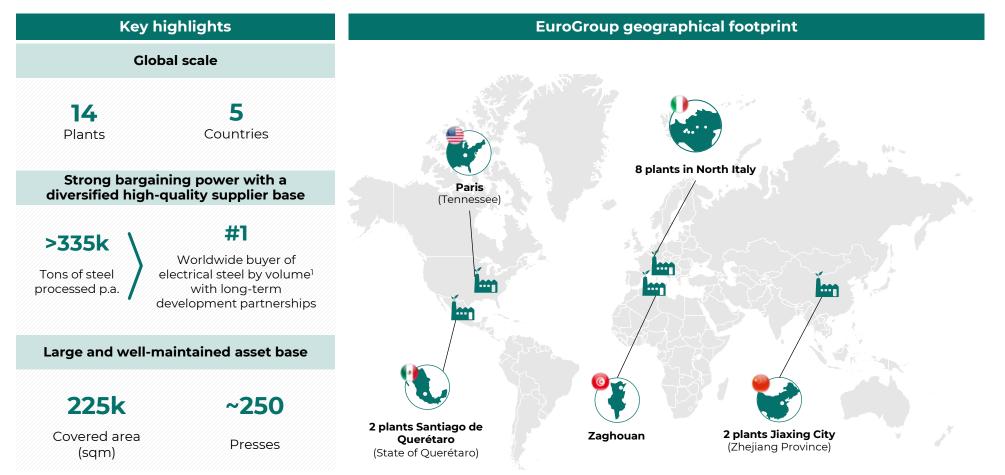




Notes: (1) Upon request; (2) Company estimate; (3) Including Corpack® interlocked lamination stack technology, 4 of which are pending

# Scale: well-invested asset base with a truly global footprint





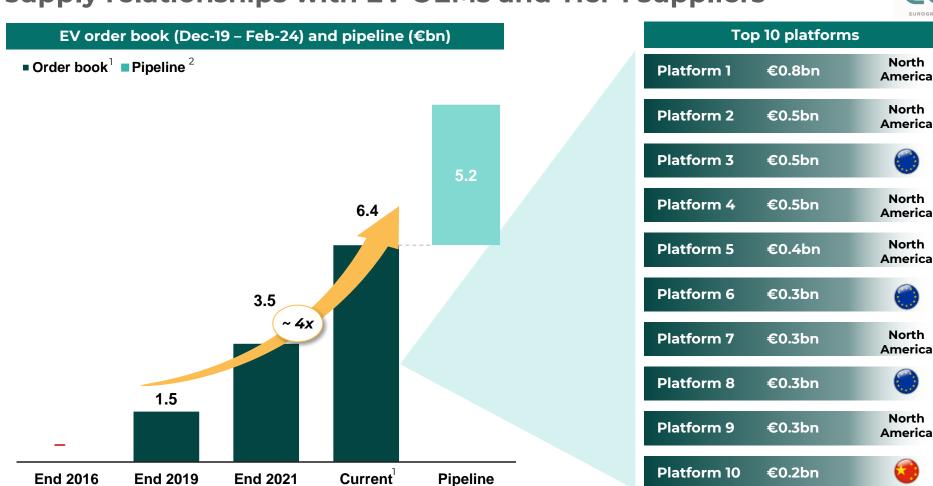
## Strong track record in expanding production capacity effectively around the world maintaining the highest quality standards

Notes: (1) Company estimate

FY 2023 highlights – Record profitability achieved, solid growth prospects confirmed thanks to increased and diversified EV order book EGLF

FY 2023 results <sup>1</sup>	<ul> <li>Solid Group results:</li> <li>EV &amp; Automotive: 50% growth with 2 ramp-ups shifted to 2024</li> <li>Industrial: de-stocking, weak demand and decrease in raw material prices</li> <li>Record profitability: favorable business mix effect with pass-through mechanism, cost- cutting and recovering initiatives alongside customers and supply chain</li> <li>Execution of growth capex in EV &amp; Automotive in line with expansion capacity plan</li> </ul>	Revenues €836m -1.8% FY 2023 vs. FY 2022	EBITDA ADJ.² €116m +11.6% FY 2023 vs. FY 2022
EV & Auto Order book and Pipeline	<ul> <li>2023 record year for order book and customer &amp; platform diversification:         <ul> <li>+20 customers and ~40 platforms (of which ~20 in SoP within 2025)</li> <li>2 new Chinese OEMs, active dialogue with additional 7, of which 3 in co-development</li> <li>1 new Western OEM client (now 9 out of global top 12 in order book)</li> </ul> </li> <li>More than doubled pipeline vs. IPO with an increase in customers and platforms</li> </ul>	EV Order Book³ €6.4bn vs. €5bn at IPO	Pipeline⁴ €5.2bn vs. €2.5bn at IPO
Ongoing strategic initiatives	<ul> <li>Steady progress for entry in the Indian market in 2024</li> <li>EV &amp; Automotive: focus on China growth strategy to accelerate local market penetration also the Industrial: renewed impetus thanks to new BU CEO and organization to improve competitivened diversification and supply chain flexibility enhancement</li> <li>Continuous progress in the development of innovative solutions to strengthen our product unit Government support thanks to the awarded "Contratto di sviluppo"</li> </ul>	ess through productio	on footprint
Outlook	<ul> <li>Growth expected in 2024 thanks to double-digit EV &amp; Automotive expansion</li> <li>New Mid-term (2024-26) outlook and targets to reflect strong EV growth prospects and rebout</li> </ul>	nd in Industrial busin	ess
(2)	Unaudited ) Reported EBITDA of €114 m, net of non-recurring IPO, DS4 related transaction and HR costs ) Orders in place as of Feb-24 for the period 2024E-2029E (70 months rolling) ) Refers to quotes issued in connection with potential new orders		18

### Outstanding revenues growth thanks to multi-year supply relationships with EV OEMs and Tier 1 suppliers



### Majority of the order book with key OEMs for which EuroGroup is the sole supplier

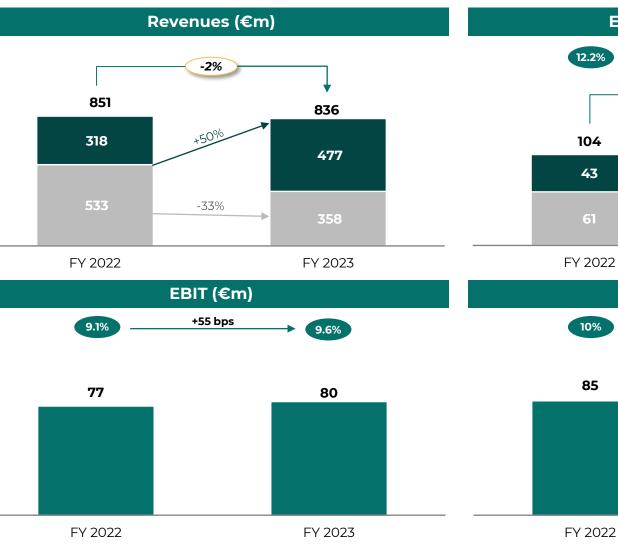
Notes: (1) Orders in place as of Feb-24 for the period 2024E-2029E; (rolling 70 months) (2) Refers to quotes issued in connection with potential new orders as of Feb-24

### FY 2023 financial results

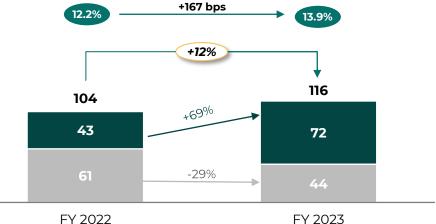
EV & Automotive 🔳 Industrial

% of Revenues

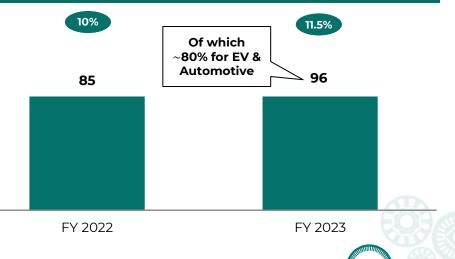




EBITDA Adjusted¹ (€m)



Capex (€m)



### Organic Guidance Continued strong growth expected in 2024 and in the Mid-Term



	2023 Actual	2024 Guidance	Outlook	Mid-term targets
Revenues (€m)	836	900-960	<ul> <li>EV &amp; Automotive: ~10 SoPs for traction motor cores expected in 2024 across geographies</li> <li>Industrial: weak demand and negative raw materials' price effects in Europe in 1H '24, recovery in North America and growth in Asia</li> </ul>	CAGR 2024-2026 24%-27%
EBITDA (€m)	114	120-130	Persistent EBITDA Margin thanks to favourable business mix effect and pass-through mechanism on Industrial segment, almost compensating the impact of 10 new SoPs for traction motor cores	CAGR 2024-2026 24%-27%
Capex (€m)	96	~80	Consistent with execution of EV & Automotive capacity expansion plan	2025-2026 Cumulated ~140
NTWC (€m)	179	180-200	Inventory optimization program to support SoPs in the EV & Automotive business and supply chain de-risking	

NOTE: 2024 Guidance and Mid-term targets not including potential M&A transactions

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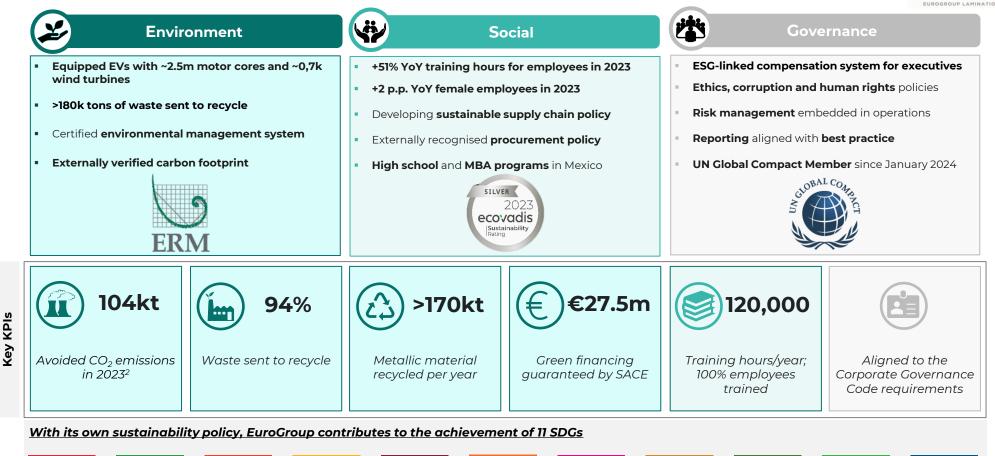


30+ people global founder-led management team with 500+ years of cumulative experience and average tenure of 15+ years in the industry

Notes: (1) Eurotranciatura Tunisie S.a.r.l. / Euro Group Laminations Russia

## Socially minded ESG player driving decarbonization



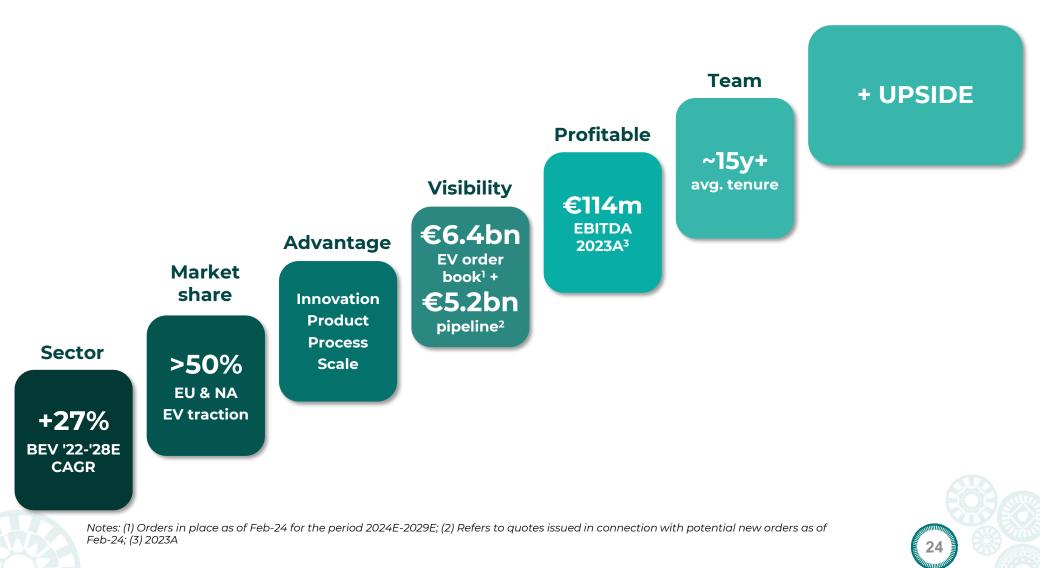




Notes: (1) Electrical steel and aluminium; (2) Estimated net avoided emissions considering carbon footprint for the project development. The assessment considers an apportioning factor relative to the total carbon footprint of the EV and Wind turbines

### Leading the EV and energy transition waves





### **Potential upsides**





# THE FUTURE BEGINS HERE

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